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# Company Overview

Unique Business Systems Limited (UBSL) was the first company to introduce training equipment such as projectors in the country. The company's focus is on enhancing people's skills through innovative products and customer-centric services based on the fundamental needs of its clients. UBSL's mission is straightforward: to build trust with its clients, which is reflected in its ISO 9001:2015 certification. This certification guarantees top-notch service and effective communication to over 20,000 business customers. In line with its vision, UBSL has partnered with renowned equipment manufacturers and service providers to ensure the success of all events.

Since 1993, Unique Business Systems Limited has established close relationships with foreign manufacturers from countries such as the USA, UK, Germany, Japan, Taiwan, China, Malaysia, Thailand, India, and more. The company's well-equipped service center and foreign-trained personnel provide continuous support to clients, and its highly educated and motivated marketing team assist in choosing the best product to ensure full satisfaction.

UBSL is a proud member of several prominent organizations, including the Dhaka Chamber of Commerce & Industry (DCCI), Bangladesh Computer Society (BCS), Bangladesh China Chamber of Commerce & Industry (BCCCI), Bangladesh Indenting Agents Association (BIAA), and Bangladesh Leather Manufacturers Association (BLMA).

02 Message from Our Honourable Chairman



# Message from our Honourable Chairman

As the Chairman of our esteemed company, I would like to express my gratitude to our esteemed customers, whose unwavering loyalty and trust in our products have served as a constant source of motivation for us. We remain committed to extending the highest level of services and delivering value for their hard-earned money.

Our company has always been dedicated to bringing the power of Information Technology to the rural areas, and we continue to focus on addressing the unique needs of our customers with our rugged, efficient, and reliable analysis and automation solutions and products. We strive to align ourselves with the world's best, while maintaining constant interaction with our customers to understand their evolving needs and be well-prepared to meet them.

Thank you once again for your continued support and trust in our company.

Best Regards

Worznam (

Mohammed Abdul Hakim Chairman



# Message from our Managing Director

Over the past decade, we have focused our efforts on building a company that is dedicated to helping our clients share knowledge and create innovation. As the Director of Operations, I feel privileged to be a part of this journey and excited about what lies ahead for us.

While we have grown significantly in size and scope, we have remained steadfast in our commitment to delivering exceptional client service and upholding our core values. These include a relentless pursuit of excellence in everything we do, leading by example, maintaining transparency and integrity, and focusing on both our clients and employees.

As we look to the future, we remain committed to these principles and will continue to strive towards our vision of being a leading provider of innovative business solutions. Thank you for your continued support and trust in Unique Business Systems Limited.

**Best Regards** 

Himila

Habiba Nasrin Rita Managing Director 04 Message from Our Director Marketing



# Message from our Director Marketing

I am overwhelmed to have inherited a fine business entity. Very few people are provided with such opportunities, and for this I am eternally indebted to my elders. In our organization, we have managed to cultivate a cordial relationship with our clients and business associates, their good opinion about us for the services we provide, are a priceless asset. Our company has withstood the vagaries of time for 27 years. In its 27-year presence in the Information Technology industry, Unique Business Systems Limited became a key player with significant experience and know-how in the field of competitive market.

On behalf of the Company's and the Group's executives, associates and employees, we commit ourselves to pursuing our goals with the same dedication and diligence so that Unique Business Systems Limited continues to rank among the leading, healthy and prevailing business units of Bangladesh. The pride we carry in our results is because of the teams. Their efforts, collective and individual, allow us to enter 2019 with a confidence that we will continue to face challenges with the best of our best.

May God bless you!

Hamza Bin Hakim Director Marketing

# Mission

We're all about giving you top-notch tech and solutions that never let you down. We're on a mission to keep you way ahead in your business and education game. With our strong commitment and smart plans, we're not just supporting you – we're empowering you to be the leaders. We're all about setting new standards that turn heads in every industry and educational field. Count on us for reliability and innovation that make a real difference in your success story.

# Vision

To be the pioneering force in advancing skills and innovation through cutting-edge technology, forging lasting partnerships, and delivering unparalleled customer-centric solutions across the nation.



# **Our Core Value**

- v Innovation: We drive progress through innovative products and services that redefine industry standards.
- V Customer-Centricity: Our focus revolves around meeting and exceeding the fundamental needs of our clients, ensuring their satisfaction at every step.
- ✓ Trust and Integrity: We build trust through reliability, transparency, and adherence to the highest standards of integrity in all interactions.
- V Partnerships: Collaborating with renowned manufacturers and service providers to ensure the success of every event and project.
- V Continuous Support: Providing unwavering support through a well-equipped service center and a team of foreign-trained experts dedicated to client satisfaction.
- ✓ Expertise and Education: Our highly educated and motivated marketing team assists in selecting the best products, ensuring comprehensive satisfaction and success.



# **CORPORATE INFORMATION**

Name of the Company Unique Business Systems Limited

Legal Form A private company incorporated under the companies Act (Act XVIII) of 1994.

Commencement March, 1993

Nature of Business Audio Visual Equipment

Incorporated 16 May, 2010



Concord Modhumoti Plaza Plot: 11 (4th & 6th Floor), Road: 11, Block: G, Banani C/A, Dhaka-1213

PABX +88 02 5504-2479, 5504-2480, 5504-2481, 5504-2482

Email info@ubsbd.com.bd, rita@ubsbd.com.bd

Website www.ubsbd.com.bd



Branch Network 08

# **BRANCH NETWORK**

# **Inside Dhaka:**

### **IDB Branch**

BCS Computer City, SR-223/ 1-2, IDB Bhaban (2nd Floor), Agargoan, Dhaka-1207 Tel: +88 029183053, Cell: 01992079866 Email: idb@ubsbd.com.bd

#### **Multiplan Branch**

Level # 05, Shop # 517 & 518, Multiplan Centre New Elephant Road, Dhaka-1205 Tel: +88 02 55153463, Cell: 01992079863 Email: ubspc@ubsbd.com.bd

#### **Stadium Branch-1**

5, Maulana Vasani Stadium, Dhaka Tel: +88 02 9557008, Cell: 01992079843 Email: stadium@ubsbd.com.bd

### **Stadium Branch-2**

66/8, Maulana Vasani Stadium, Dhaka Tel: +88 02 9564986, 9571319, Cell: 01992079896 Email: uss@ubsbd.com.bd

## **Outside Dhaka:**

#### **Chittagong Branch**

Chittagong Computer City (3rd Floor) Shop # 405,1401 RF Johra Tower, S.K. Mujib Road Chowmuhuny, Agrabad, Chittagong. Tel: 031- 2514245, 2517007, Cell: 01992079873 Email: ctg@ubsbd.com.bd

#### **Sylhet Branch**

Kaniz Plaza (2nd Floor), Zindabazar, Sylhet Cell: 01992079883 Email: syl@ubsbd.com.bd

### Service Centre

Concord Modhumoti Plaza House # 11 (4th Floor), Road # 11 Block # G, Banani, Dhaka-1213 PABX: +88 02 5504-2479, 5504-2480, 5504-2481 5504-2482, FAX: +88 02 5504-2478 Email: csd@ubsbd.com.bd, ccd@ubsbd.com.bd



# ALL AUDIO UNDER ONE ROOF SOLUTION





**Boxlight Projector** 



**Optoma Projector** 

# Multimedia Projector



**BenQ Projector** 



**Boxlight Laser Projector** 



BenQ Portable Projector

# Laptop & Notebook



**MSI Gaming Series** 



**MSI Modern Series** 



### **MSI Prestige Series**



**MSI Summit Series** 



**MSI** Commercial Series

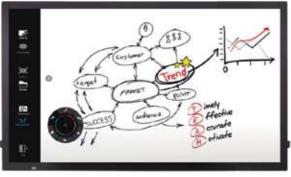


HP Laptop & Notebook



# Dell Laptop & Notebook

### 13 Display Solution



LG Interactive Digital Board



BenQ Interactive Flat Panel



Armor Interactive Flat Panel



Hitachi Interactive Flat Panel



LG Commercial Tv



Video Wall

7-47

# Display Solution



Digital Signage



Armor Kiosk

# Office Automation



Apollo Floor Type Note Counting Machine



GBC/ Rexel Paper Shredder



Lexin Paper Shredder



Fake Note Detector



Note Binding and Measurement Machine



**HP** Printer



Scanner



Armor CCTV Solutions



Aplus Offline Ups



Aplus Online UPS

# Sound **Systems**



**TEV PA System** 

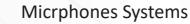


CMX Sound System



**Pro Mixing Console** 



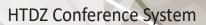




Speaker

# Conference Systems

53





**BXB** Conference System



CMX Wireless Conference System



Video Conference System

# O Language Laboratory



Language Lab at Electoral Training Institute





Language Lab at Bangladesh Public Administration Training Centre

Accessories 20

# Microsoft Open License



Cable

Unique Business Systems Limited specialties in solutions based on Microsoft technologies and software licensing. We support Microsoft business productivity platform end-to-end, from the data-centre to end-users.







Unique Business Systems Limited has an enhanced service that brings you convenient and prioritized service and support. Our Engineers and Technicians will ensure that your system is operating in optimum condition and will also perform preventative maintenance procedures at regularly scheduled intervals.

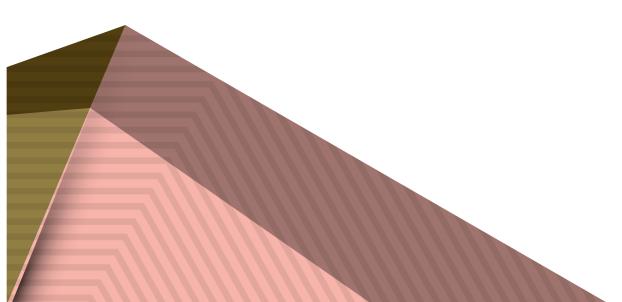
The organization is equipped with effective management personnel and technician staff who have years of practical experience in this field.

The annual maintenance includes equipment such as:

\*Multimedia Projector \*Overhead Projector \*Laptop \*Note Counting Machine \*Note Binding Machine \*Electro Cash Register \*Paper Shredder \*Language Laboratory System \*Training on all AV Equipment.

So you can buy any product from us without any tension because we are here to provide you our best effort.

For any query call to our hotline number +8809677996677



# Awards

- Unique Business Systems Limited is the only Gold Awarded Company in South Asia for the Highest Sales & Outstanding Performance of Hitachi Multimedia Projector.
- Unique Business Systems Limited is the Silver Awarded Company in Bangladesh for Highest Sales Outstanding Performance of Hitachi Multimedia Projector.
- It has received also the best Award for World Quality Commitment from BDI, Paris.



# Authorized Distributor

Building and maintaining strong relationships with our clients is the cornerstone of our organization's success. In today's dynamic and competitive market, the value of these connections has never been more significant. At Unique Business Systems Limited, we take pride in our extensive client base, which spans across various sectors. With around 20,000 clients, we have established enduring and trusted partnerships over the years.

Our commitment to understanding the unique needs of each client has been pivotal in our ability to serve them effectively. We believe in going beyond mere transactions; instead, we focus on cultivating relationships built on trust, reliability, and mutual respect.

Through continuous communication, personalized solutions, and a dedicated approach, we strive to not just meet but exceed the expectations of our clients. This approach has enabled us to navigate diverse industries, offering tailored services and solutions that address specific challenges and contribute to their success.

As we move forward, our dedication to fostering these relationships remains unwavering. We understand that in this ever-evolving business landscape, adaptability and responsiveness are crucial. Therefore, we remain committed to evolving alongside our clients, ensuring that our partnerships continue to thrive and endure.



LCD Projector



Laptop, Desktop & Printer





**DJCOM** Language Laboratory Systems





IFP, Smart Projector & VC Camera

















25 Some of our Distinguished Clientele

# SOME OF OUR DISTINGUISHED CLIENTELE

Good relationships with our clients are the lifeline of our organization. Having a strong relationship is now more important than ever in order to be able to operate successfully in the current market. Unique Business Systems Limited has a large client base, having built a strong foundation with many trusted long-term professional relationships over the years. We serve around 20,000 clients in virtually every sector in.

#### **Government:**

Prime Minister's Office, Bangladesh **Bangladesh Army** Bangladesh Military Academy (BMA) CTG **Bangladesh Air Force Bangladesh NAVY Bangladesh Election Commission Bangladesh Bank** Bangladesh Shilpakala Academy **Bangladesh Police** Ministry of Environment & Forests Ministry of Finance Dhaka North/South City Corporation **Bangladesh Post Office Bangladesh Fire Service** Sobar Jonno Shikkha **ICT** Division DGDP Directorate of Primary Education (DPE) **Directorate of Primary & Mass Education** 

### MIST

Staff College 1500 College Project, Ministry of Education SESIP Project, Ministry of Education 6/11 College Project, Ministry of Education ICT Project, Ministry of Education

### **Educational Institute:**

University of Dhaka BUET Jahangirnagar University North-south University Sonargaon University BRAC University East West University Bangladesh University of Professionals(BUP) Dhaka Medical College Rajshahi University National University Ctg Veterinary and Animal Sc. University

### CUET

United International University Asian University for Women University of Asia Pacific Independent University Stamford University AIUB

#### Finance:

**Bangladesh Bank** Midland Bank PLC **BRAC Bank PLC** Agrani Bank PLC Eastern Bank PLC Dhaka Bank PLC Pubali Bank PLC Union Bank PLC Bank Asia PLC The City Bank PLC Prime Bank PLC NCC Bank PLC Janata Bank PLC **Rupali Bank PLC Dutch Bangla Bank PLC Bangladesh Commerce Bank PLC** First Security Islami Bank PLC Modhumoti Bank PLC Sonali Bank PLC Grameen Bank PLC Standard Bank PLC State Bank of India, HO **BASIC Bank PLC** Al-Arafah Islami Bank PLC Premier Bank PLC Islami Bank PLC Mercantile Bank PLC **Trust Bank PLC** 

### Media:

71 (Ekattor) TV ABC Radio

#### Corporate: Grameen Phone

Banglalink Unilever Bangladesh Ltd. **PRAN-RFL Group** BDBL Beximco Axiata Group Holcim Cement Bangladesh Ltd. Abul khair Group BSRM **PHP Group** Bashundhara Group Glaxo Smith Kine **ACI Company Berger Paints** Nestle Transcom Electronics Marico Bangladesh British American Tobacco

### <u>NGO</u>:

Save The Children UNICEF TMSS BRAC Helen Keller International UCEP Bangladesh Ahsania Mission ASA UNDP UNFPA FAO WHO

# & Many More

### Projects:

- ✓ Second Primary Education Development Program (PEDP-2), Directorate of Primary Education.
- ✓ Third Primary Education Development Program (PEDP-3), Directorate of Primary Education.
- $\checkmark$  Development of selected NGC along with ICT facilities for improving quality of education.
- $\checkmark$  Electoral Training Institute, Bangladesh Election Commission.
- $\checkmark$  Local Government Engineering Department (LGED) Project.
- ✓ Language Laboratory, Police Training Center, Tangail.



### **ADDRESS**

Concord Modhumoti Plaza Plot # 11 (4th & 6th Floor), Road # 11, Block # G, Banani, Dhaka-1213

### CONTACT

PABX: 0255042479, 0255042480 0255042481, 0255042482 Service Center: 01992079804 Hotline: 09677996677

### **EMAIL**

info@ubsbd.com.bd rita@ubsbd.com.bd

WEBSITE www.ubsbd.com.bd

www.ubsbd.com.bd